



# Coaching Skills for Line Managers

## Details

**Duration:** 1 Day

## Region & Dates

**Dublin:** Feb 20, 2020

**Dublin:** May 15, 2020

**Dublin:** Sep 21, 2020

## Time:

9.30 am– 5.00 pm

## Venue:

Ibec  
84-86 Lower Baggot Street  
Dublin 2

## Cost:

Ibec member: €385

Non-member rate: €425

## Programme Overview:

This course is designed to introduce line managers to the principles of coaching staff for effective performance and enhanced team building. Line managers will gain skills to assist with managing and developing their staff. They are provided with tools to help them to build trust, facilitate self-awareness and solution focused approaches by drawing out solutions from employees through effective listening, and great questions will be practiced and developed.

## Programme Outcomes:

On completion of this programme, participants will be able to:

- Articulate with impact
- Listen properly
- Use feedback for development
- Understand behaviour
- Identify and set development goals
- Use coaching for conflict reduction
- Use a range of practical tools based on movement and quietening the mind that renew energy and allow you to work in a more sustainable way.

## Who Should Attend?

Managers who want to develop their skills as a coach, so that they get the best from all those in their team.

## Contact:

For further information,  
please contact  
Raquel de la Pena  
t:01 605 1667  
e:training@ibec.ie

## What you said:

*"The trainer had a wealth of experience which was applied throughout. I found the course to be extremely useful and practical in its delivery which led to my better understanding and retention of what I had learned. This course is a must for line managers."*

Ciara Murray, Team Leader, Allianz Partners